

Sebastian Galiani

Washington University in Saint Louis
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Academic Employment:

Professor of Economics, Department of Economics, Washington University in Saint Louis (since July, 2009).

Current Affiliations:

Research Affiliate, Jamel Poverty Action Lab (J-PAL), Pontificia Universidad Católica de Chile (since September 2009). Member of the Board of Directors, Jamel Poverty Action Lab (J-PAL), MIT, Cambridge, Massachusetts (since September 2010).

Research Affiliate, Centro de Estudios Distributivos, Laborales y Sociales (CEDLAS), Universidad Nacional de La Plata, Argentina (since January 2006).

Research Affiliate, Grupo de Análisis para el Desarrollo (GRADE), Lima, Peru (since January 2005).

Past Positions:

- 2006-09: Associate Professor, Department of Economics, Washington University in Saint Louis.
- 2005-06: Associate Professor, Department of Economics, Universidad de San Andrés, Argentina.
- 2001-04: Assistant Professor, Department of Economics, Universidad de San Andrés, Argentina.
- 2000-01: Assistant Professor, Business School, Universidad Torcuato Di Tella, Argentina.
- 1998-01: Researcher, Instituto Torcuato Di Tella, Argentina.
- 1993-95: Lecturer and Junior Researcher, Instituto Torcuato Di Tella, Argentina.

Visiting Positions:

- 2009: Visiting Professor, Department of Economics, Universidad de Los Andes, Colombia. Period: June 2009.
- 2008: Visiting Scholar, Stanford Institute for Economic Policy Research, Stanford University. Period: June 2008.
- 2007-10: Visiting Professor, Department of Economics, Universidad de San Andrés, Argentina. Periods: June to August 2007 and 2010, July and August 2008 and July to December 2008.
- 2006: Edward Laroque Tinker Visiting Professor of International and Public Affairs, Columbia University, New York, US. Period: January to May 2006.
- 2003-05: Visiting Professor, Department of Economics, Washington University in Saint Louis, US. Periods: January to May 2003, 2004 and 2005.
- 2000-01: Visiting Scholar, University of California at Berkeley, US; affiliated to the Institute of Business and Economics Research (IBER) and to the Center for International and Development Economics Research (CIDER). Invited Lecturer, HAAS Business School.

Teaching Experience:

Undergraduate Level

Development Economics
Labor Economics
Microeconomics
Microeconometrics

Graduate Level

Statistical Inference
Microeconometrics
Program Evaluation
Development Economics

Education:

2000: D. Phil. in Economics, University of Oxford, UK.
1992: M. A. in Economic Theory, Instituto Torcuato Di Tella, Argentina.
1990: Licentiate in Economics, Universidad Nacional de Buenos Aires, Argentina.

Publications:

International Academic Journals

Peer Review Publications

1. Conscription and Crime: Evidence from the Argentine Draft Lottery. *Forthcoming* in **American Economic Journal: Applied Economics** (with M. Rossi and E. Schargrotsky).
2. Modeling informality formally: Households and firms. *Forthcoming* in **Economic Inquiry** (with F. Weinshelbaum).
3. Preschool and maternal labor supply: Evidence from a regression discontinuity design. *Forthcoming* in **Economic Development and Cultural Change**, 2011 (with S. Berlinski and P. McEwan).
4. Trends in tariff reforms and in the structure of wages. **Review of Economics and Statistics**, Volume 92, 2010, pages 482-494 (with G. Porto).
5. Property rights for the poor: Effects of land titling. **Journal of Public Economics**, Volume 94, 2010, pages 700-729 (with E. Schargrotsky). Featured, among others, in *The Wall Street Journal* (front page), November 9, 2005; *The Economist* (in focus), August 24, 2006 and *Time Magazine* (contributed article by Madeleine Albright and Hernando De Soto), July 5, 2007.
6. Payroll taxation, wages and employment: New quasi-experimental evidence. **Labour Economics**, Volume 17, 2010, pages 743-749 (with G. Cruces and S. Sduka).
7. Performance Pay and Productivity of Low- and High-Ability Workers. **Labour Economics**, Volume 17, 2010, pages 317-322 (with I. Francescheli and E. Gulmez).
8. Housing, Health and Happiness. **American Economic Journal: Economic Policy**, Volume 1, 2009, pages 75-105 (with M. Cattaneo, P. Gertler, S. Martinez and R. Titiunik). Featured in *Science*, February 17, 2008.
9. The effect of pre-primary education on primary school performance. **Journal of Public**

- Economics**, Volume 93, 2009, pages 219-234 (with S. Berlinski and P. Gertler).
10. Water in shantytowns: Health and savings. **Economica**, Volume 76, 2009, pages 607-622 (with M. Gonzalez-Rozada and E. Schargrodsky). Lead Article. Reprinted in A. Chong, S. Duryea and E. La Ferrara (eds.) (2009): Privatization for the public good? Welfare effects of private intervention in Latin America, Harvard University Press.
 11. School Decentralization: Helping the good get better, but leaving the poor behind. **Journal of Public Economics**, Volume 92, 2008, pages 2106-2120 (with P. Gertler and E. Schargrodsky). Reprinted in Spanish in Cueto, Santiago (ed.) (2009): Reformas pendientes en la educación secundaria, PREAL, Santiago de Chile.
 12. On the emergence of public education in land rich economies. **Journal of Development Economics**, Volume 86, 2008, pages 434-446 (with D. Heymann, C. Dabus and F. Thome).
 13. Giving children a better start: Preschool attendance and school-age profiles. **Journal of Public Economics**, Volume 92, 2008, pages 1416-1440 (with S. Berlinski and M. Manacorda).
 14. Why has unemployment risen in the new South Africa? **Economics of Transition**, Volume 16, 2008, pages 715-740 (with A. Banerjee, J. Levinsohn, Z. McLaren and I. Woolard). Special issue.
 15. The impact of privatization on the earnings of restructured workers: Evidence from the oil industry. **Journal of Labor Research**, Volume 29, 2008, pages 162-176 (with F. Sturzenegger).
 16. The Formation of Beliefs: Evidence from the Allocation of Land Titles to Squatters. **Quarterly Journal of Economics**, Volume 122, 2007, pages 209-41 (with R. Di Tella and E. Schargrodsky). Featured in *The Wall Street Journal* (front page), November 9, 2005.
 17. The effect of a large expansion of pre-primary schools on enrollment and maternal employment. **Labour Economics**, Volume 14, 2007, pages 665-80 (with S. Berlinski).
 18. Fertility and female labor supply in Latin America: New causal evidence. **Labour Economics**, Volume 14, 2007, pages 565-73 (with G. Cruces).
 19. Optimal income support targeting. **International Tax and Public Finance**, Volume 13, 2006, pages 661-84 (with S. De Wachter).
 20. Targeting health interventions: The central role of facility placement. **Fiscal Studies**, Volume 27, 2006, pages 373-395 (with M. Fernandez and E. Schargrodsky).
 21. Water for life: The impact of the privatization of water supply on child mortality. **Journal of Political Economy**, Volume 113, 2005, pp. 83-120 (with P. Gertler and E. Schargrodsky). Abridged version reprinted in Gerald Meier and James Rauch (2005): Leading Issues in Economic Development, 8th edition, Oxford University Press. Reprinted in Diana Pinto and Peter Smith (2009): Health Care Systems in Developing and Transition Countries, Edward Elgar Publisher. Featured in *The Economist*, March 20, 2003.
 22. Persistence and regional disparities in unemployment. **Regional Science and Urban Economics**, Volume 30, 2005, pages 237-57 (with C. Lamarche, A. Porto and W. Sosa Escudero).

23. The health effects of land titling. **Economics and Human Biology**, Volume 2, 2004, pages 353-72 (with E. Schargrodsky). Lead article. Special Issue.
24. The impact of trade liberalization on wage inequality: Evidence from Argentina. **Journal of Development Economics**, Volume 72, 2003, pages 497-513 (with P. Sanguinetti).
25. Duration and risk of unemployment in Argentina. **Journal of Development Economics**, Volume 71, 2003, pages 199-212 (with H. Hopenhayn).
26. Great expectations and hard times: The Argentine convertibility plan. **Economia, Journal of the Latin American and Caribbean Economic Association**, Volume 4, 2003, pages 109-160 (with D. Heymann and M. Tommasi). Expanded version reprinted in Spanish as Expectativas frustradas: El ciclo de la convertibilidad. **Desarrollo Económico**, Volume 43, 2003, pages 3-44.
27. Financial dollarization and debt deflation under a currency board. **Emerging Markets Review**, Volume 4, 2003, pages 340-67 (with E. Levy-Yeyati and E. Schargrodsky). Lead article. Special Issue.
28. Evaluating the impact of school decentralization on education quality. **Economia, Journal of the Latin American and Caribbean Economic Association**, Volume 2, 2002, pages 275-314 (with E. Schargrodsky).

Published Conference Proceedings

29. The changing role of the public sector: An ex-post view of the privatization process in Argentina. **Quarterly Review of Economics and Finance**, Volume 36, 1996, pages 131-52 (with D. Petrecolli). Annual conference of the International Institute of Public Finance, Lisbon, Portugal.

Articles in Books

30. Political centralization and urban primacy: Evidence from national and provincial capitals in the Americas, *forthcoming* in **Understanding long-run economic growth: Geography, institutions and the knowledge economy**, Costa, D. and N. Lamoreaux (eds.), National Bureau of Economic Research, 2011 (with S. Kim).
31. Crime distribution and victim behavior during a crime wave, in **The economics of crime: Lessons from Latin America**, Di Tella, R., S. Edwards and E. Schargrodsky (eds.), National Bureau of Economic Research, 2010 (with R. Di Tella and E. Schargrodsky).
32. Poverty, in **Latin American development priorities: Costs and benefits**, B. Lomborg (ed.), Cambridge University Press, 2010.
33. Mercado de trabajo y reforma laboral en América Latina, in **Reformas para la cohesión social en América Latina**, Bárcena, A. and N. Serra (eds.), CEPAL, 2009 [in Spanish].
34. Understanding reforms: The case of Argentina, in **Understanding reform in Latin America**, Fanelli, J. (ed.), Palgrave-Macmillan, 2007 (with C. Acuña and M. Tommasi).
35. The benefits and costs of privatization in Argentina: A microeconomic analysis, in **Privatization in Latin America: Myth and realities**, Chong, A. and F. Lopez-De-Silanes (eds.), Stanford

- University Press, 2005 (with P. Gertler, E. Schargrodsky and F. Sturzenegger).
36. Price instability and search, in **Economics lab: An intensive course in experimental economics**, Friedman, D. and A. Cassar (eds.), Routledge, 2004 (with M. Cura-Juri).
 37. The labor market, in **A new economic history of Argentina**, Della Paolera, G. and A. Taylor (eds.), Cambridge University Press, 2003 (with P. Gerchunoff).
 38. The argentine privatization process and its aftermath: Some preliminary conclusions, in **The impact of privatization in the Americas**, Birch, M. and J. Haar (eds.), University of Miami, 2000 (with D. Petrecolla).

Working Papers

39. Reality versus propaganda in the formation of beliefs about water privatization (with R. Di Tella and E. Schargrodsky).
40. Investment and expropriation under oligarchy and democracy (with F. Albornoz and D. Heymann).
41. On the distributive effects of terms of trade shocks: The role of non-tradable goods (with D. Heymann and N. Magud).
42. Social status and corruption. *Revision Invited* (with F. Weinshelbaum).
43. Resource allocation, transaction costs and land property rights (with E. Schargrodsky).
44. Natural disasters and economic growth (with E. Cavallo, I. Noy and J. Pantano).
45. Factor endowments, democracy and trade policy convergence (with N. Schofield and G. Torrens).
46. Path dependent import substitution policies: The case of Argentina in the XX century (with P. Somaini).
47. Argentine trade policies in the XX century: 60 years of solitude (with I. Brambilla and G. Porto).
48. Timing matters: Income gaps and the demographic transition in the developing world (with F. Yu).
49. Autocracy, democracy and trade policy (with G. Torrens).
50. Upgrading Slums: Experimental Evidence (with P. Gertler, S. Martinez, R. Cooper, A. Ross and R. Undurraga).

Other Publications

Argentine Academic Journals

51. Changes in the Panamanian wage structure: A quantile regression analysis. **Económica**, Volume

- 51, 2005, pages 3-27, Universidad Nacional de La Plata (with R. Titiunik).
52. Introduction to *Symposium: The Labor Market in Latin America*. **Económica**, Volume 50, 2004, pages 3-7, Universidad Nacional de La Plata.
53. El gasto de consumo en Argentina: Un analisis econométrico. **Económica**, Volume 41, 1995, pages 33-67, Universidad Nacional de La Plata (with M. Sanchez).

Comments

54. Comments on “Early Childhood Development in Latin America and the Caribbean” by Norbert Schady. **Economia, Journal of the Latin American and Caribbean Economic Association**, Volume 6, 2006, pages 214-16.
55. Comments on “The electoral consequences of the Washington Consensus” by E. Lora and M. Olivera. **Economia, Journal of the Latin American and Caribbean Economic Association**, Volume 5, 2005, pages 46-48.
56. Comments on “Intergenerational mobility in Latin America” by J. Behrman, A. Gaviria and M. Szekely. **Economia, Journal of the Latin American and Caribbean Economic Association**, Volume 2, 2001, pages 38-41.

Book Reviews

57. Cristian Baeza and Truman Packard, *Beyond survival: Protecting households from health shocks in Latin America*, (Stanford University Press). **Journal of Economic Literature**, Volume XLV, 2007, pages 767-770.
58. Luigi Manzetti (ed.), *Regulatory Policy in Latin America: Post-Privatization Realities*, (North-South Center Press). **Journal of Latin American Studies**, Volume 34, 2002, pages 466-67.

Editorial Work:

- 2010-2013: Associate Editor, **Journal of Development Economics**.
- 2004: Invited Editor, *Symposium: The Labor Market in Latin America*. **Económica**, Volume 50, 2004, Universidad de La Plata.

Awards:

- 2006: Research Medal for *Property rights for the poor: The effects of land titling*. Global Development Network Annual Conference (Saint Petersburg, Russia).
- 2006: Bronze Medal for *Pro-market beliefs among Argentine squatters* based on the paper *The Formation of Beliefs: Evidence from the Allocation of Land Titles to Squatters*. First annual competition sponsored by the Financial International Corporation and the Financial Times.
- 2005: Japanese Award for Most Innovative Development Project for *Foreign Direct Investment, Labor Markets, Environment and Economic Development: A case study on Argentina*. Global Development Network Annual Conference (Dakar, Senegal). Second Prize.
- 2003: Research Medal for *Water for Life: The impact of the Privatization of Water Services on Child Mortality*. Global Development Network Annual Conference (Cairo, Egypt).
- 2000-2001: Research Fellowship, University of California at Berkeley.

- 1998: Overseas Research Student Doctoral Scholarship, Department of Education and Skills, UK.
 1995-97: CONICET Doctoral Scholarship (*Beca Externa*).
 1994: USIA Scholarship, Summer Institute in the US Economy and Public Policy for Foreign University Teachers, United States Information Agency, Bureau of Educational and Cultural Affairs.

Research Grants:

- 2010-2011: Lincoln Institute of Land Policy. Project: *Titling, urban land market development, and the process of regularization and de-regularization*. Co-Principal Investigator.
 2010-2011: Research Network, Research Department, Inter-American Development Bank. Project: *Land Markets in Latin America and Caribbean Cities*. Co-Principal Investigator.
 2010-2011: Weidembaun Center. *Program on behavioral economics*. Investigator. PI: David Levine.
 2009-2011: International Initiative for Impact Evaluation (3ie). Project: *Slum housing upgrading of informal settlements in Latin America*. Investigator. PI: Paul Gertler.
 2009-2010: Lincoln Institute of Land Policy. Project: *Impact of railway expansion on urban spatial patterns*. Principal Investigator.
 2008-2010: UK Economic and Social Research Council. Project: *Evaluation of housing interventions in shantytown in Latin America*, Investigator. PI: Paul Gertler.
 2008-2111: Economic and Social Research Council (ESRC), UK: *International Dimensions of Political Regime Dynamics*. Co-Principal Investigator.
 2008-2009: Bradley Foundation. Project: *Political Centralization and Urban Primacy in the Americas*.
 2008-2009: National Agency of Science and Technology Promotion (Argentina): Project: *Property rights and poverty reduction: The effects of land titling on long-term human capital accumulation*. Co-Principal Investigator.
 2006-2007: Ronald Coase Institute. Project: *Property rights and poverty reduction: The effects of land titling on long-term human capital accumulation*. Co-Principal Investigator.
 2005-2006: Research Network, Research Department, Inter-American Development Bank. Project: *Does Society Wins of Loose as a Result of Privatization? Provision of Public Services and Welfare of the Poor*. Co-Principal Investigator.
 2004-2005: Research in Education Fund, PREAL. Project: *Trade-offs between efficiency and equality in school decentralization*. Co-Principal Investigator.
 2003-2004: Research Network, Research Department, Inter-American Development Bank. Project: *Infant health, poverty and public policy*. Co-Principal Investigator.
 2003-2004: World Bank, Project: *Land for the Poor: Evaluating the Effects of Property Rights on Welfare and Empowerment*. Co-Principal Investigator.
 2003-2004: GDN Global Network. Project: *Understanding Reform. Country Study: Argentina*. PI: Mariano Tommasi.
 2002-2003: Research Network, Research Department, Inter-American Development Bank. Project: *Debt composition and balance sheet effects of exchange and interest rate volatility*. Co-Principal Investigator.
 2003: Thematic Group Funding, World Bank: *Reaching the poor program*. Principal Investigator.
 2002: Thematic Group Funding, World Bank: *The impact of decentralization on school quality*. Principal Investigator.
 2001-2002: Regional Policy Dialogue, Poverty Reduction and Social Protection Network, Inter-American Development Bank. Studies on Poverty and Social Protection Project: *Crime, property rights and access to justice*. Co-Principal Investigator.
 2001: Research Network, Research Department, Inter-American Development Bank. Project: *Cost and Benefits of Privatizations*. Principal Investigator.
 1999-2001: National Agency of Science and Technology Promotion (Argentina). Project: *Employment, Unemployment, Wages and Labor Market Policies*. PI: Hugo Hopenhayn.

Professional Activities:

- 2011: Member of the Scientific Committee, Econometric Society Summer Meetings, St. Louis, US.
- 2010-present: Member of the Board of Directors, Poverty Action Lab (J-PAL), Cambridge, Massachusetts, US.
- 2010-present: Member of the Executive Committee, Board of Directors, Poverty Action Lab (J-PAL), Cambridge, Massachusetts, US.
- 2010: Chair of the academic program, conference on The Legacy and Work of Douglass C. North, Washington University in St. Louis, US.
- 2009: Chair of the academic program, Annual meeting, Latin American and Caribbean Economic Association (LACEA), Argentina.
- 2008-present: Member of the Board, Center for New Institutional Social Sciences (CINSS), Washington University in St. Louis. Founder: Nobel Laureate Douglass C. North.
- 2008-2111: Member of the Executive Committee, Latin American and Caribbean Economic Association (LACEA).
- 2008: Program Committee Member, Annual meeting, International Society for New Institutional Economics, Toronto, Canada.
- 2007: Program Committee Member, Annual meeting, Latin American and Caribbean Economic Association (LACEA), Colombia.
- 2007: Author of the solution paper for the Copenhagen Consensus Center and the Inter-American Development Bank on reducing poverty in Latin America and the Caribbean.
- 2006: Invited Thematic Evaluator for the World Bank Research Evaluation in the area of Human Development. Evaluating Committee: Abhijit Banerjee, Angus Deaton (Chairman), Nora Lustig and Kenneth Rogoff.
- 2006: Program Committee Member: Latin American Meetings of the Econometric Society (LAMES), Mexico.
- 2004-2008: Member of the Executive Committee of the Network of Inequality and Poverty of LACEA, Inter-American Development Bank and World Bank.
- 2004-2005: Chairman of the Executive Committee of the Network of Inequality and Poverty of LACEA, Inter-American Development Bank and World Bank.
- 2003-2004: Member of the Steering Committee of the Social Policy Monitoring Network, Inter-American Development Bank.
- 2002-2005: Coordinator of the Argentine Chapter of the Network of Inequality and Poverty of LACEA, Inter-American Development Bank and World Bank.
- 2001-present: Research Fellow, William Davidson Institute, University of Michigan.
- 2001-present: Member of the Advisory Board, Económica, Universidad Nacional de la Plata, since 2001.
- 2000-present: Member of the Common Room, Wolfson College, University of Oxford.

Academic Service:

- 2010-2014: Member of the Academic Planning Committee (ACP), School of Arts and Sciences, Washington University in St. Louis.
- 2009-2010: Member of the Affirmative Action Monitoring Committee, Washington University in St. Louis.
- 2007-2011: Member, Senior and Junior Search Committees, Department of Economics, Washington University in St. Louis.

Conferences and Conferences Sessions Organized:

- 2010: Conference on the Legacy and Work of Douglass C. North, Washington University in St. Louis, US.

- 2009: Annual meeting, Latin American and Caribbean Economic Association (LACEA), Universidad Torcuato Di Tella, Buenos Aires, Argentina.
- 2005-2007: First to Third Annual Sessions on Poverty and Inequality, NIP, Argentine Chapter, held at the Argentine Association of Political Economy (AAEP).
- 2005: NIP Sessions at the Tenth Annual LACEA Meetings in Paris, France.
- 2005: NIP Sessions at the Cumbre Iberoamericana in Salamanca, Spain.
- 2005: VIII Meeting of the LACEA/BID/ World Bank Network of Inequality and Poverty, Universidad de Puebla, Mexico.
- 2004: VII Meeting of the LACEA/BID/ World Bank Network of Inequality and Poverty, Costa Rica.
- 2000-2004: First to Fifth Annual Meeting on Poverty and Inequality, NIP, Argentine Chapter, held at Universities Di Tella, San Andrés and Nacional de La Plata, Argentina.