

## Financial and Informational Barriers to Migration in the Philippines

**Researchers:**

Emily Beam

David McKenzie

Dean Yang

**Sector(s):** Finance

**Fieldwork:** Innovations for Poverty Action (IPA)

**Location:** Sorsogon City, Philippines

**Sample:** 4,153 individuals in 42 barangays

**Target group:** Adults

**Outcome of interest:** Remittances

**Intervention type:** Information

**AEA RCT registration number:** AEARCTR-0001888

**Partner organization(s):** People's Alternative Livelihood Foundation of Sorsogon, Inc (PALFSI)

Many developing-country governments are looking for ways to help citizens work abroad, where they earn higher wages and often send sizable remittances to their home countries. In the Philippines, researchers tested several interventions designed to ease informational, job search, and documentation barriers to working overseas. They found that some interventions increased the number of participants who searched for work or acquired passports, but none led to increases in international migration.

### Policy issue

Working abroad is one of the quickest ways for individuals from developing countries to earn much higher incomes. The wage for performing the same job can differ by as much as a factor of ten between countries, and many families depend on remittances from relatives who have migrated abroad. Despite these benefits, relatively few citizens move abroad for work, perhaps because the idea of leaving their home country is unappealing, or they are not fully aware of the benefits of working abroad. Furthermore, those who want to migrate sometimes have difficulty finding a job, financing a trip overseas, or obtaining a passport.

As a result, some governments are looking for ways to help citizens work abroad. When governments encourage their citizens to work abroad, they usually do so either by themselves or with the cooperation of destination countries. Some actions that governments can undertake unilaterally include providing citizens with information about migration, loan facilitation, and easing the international job-search process. If governments have the cooperation of governments or employers in destination countries, they can establish formal agreements to allow for the migration of specified numbers and types of workers. There is little empirical evidence on how effectively these kinds of policies create opportunities for international work and encourage people to migrate.

### Context of the evaluation

The Government of the Philippines has extensively encouraged international migration. The Philippines has 49 bilateral migration agreements with 25 destination countries. Over 2 million Filipinos leave for work overseas each year, and remittances total more than US\$25 billion, nearly 10 percent of the country's GDP. Policymakers in Bangladesh, India, and Sri Lanka have pointed to the Filipino government as a model for how to promote and regulate migration.

This evaluation took place in Sorsogon province, which has relatively few migrants compared to other areas in the country. The province is 10–12 hours from Manila by bus, where most international labor recruitment takes place. Prior to the start of the study, participants earned approximately US\$1,900 per year, similar to the country's GDP per capita of US\$2,000. They were fairly well-educated (69 percent completed high school), which would qualify them for many overseas jobs, and 34 percent reported interest in working abroad.



Policymakers in Bangladesh, India, and Sri Lanka have pointed to the Filipino government as a model for how to promote and regulate migration. Photo: Shutterstock.com

### **Details of the intervention**

Researchers tested the impact of several interventions to reduce informational, job search, and documentation barriers to working overseas. In total, there were five different interventions, similar to the efforts that the Filipino government had already undertaken:

1. Application information that detailed typical overseas costs, the steps needed to apply for work abroad, an advertisement to enroll in a job-finding website, and a list of ways to avoid illegal recruitment
2. Financial information that listed typical placement fees for working abroad and a list of financial companies that could provide loans to cover placement fees
3. Passport information that explained the importance of having a passport and listed the steps necessary to obtain a passport
4. Website assistance that allowed participants to enroll in the job-finding website using a paper form, which project staff uploaded to the website
5. Passport assistance that invited respondents to participate in a program that fully subsidized the typical costs of applying for a passport and provided staff assistance in navigating the process

Researchers randomly selected 42 barangays (the smallest administrative division in the Philippines) from six municipalities in Sorsogon for the evaluation. Approximately 26 percent of households in each barangay were randomly selected for interviews, and one adult in each household was interviewed, leading to a sample of 4,153 adults ages 20-40 who had never worked abroad. Participants were then randomly assigned to a single intervention, a combination of interventions, or to a comparison group that did not receive any of the five interventions. The randomization resulted in a total of 15 distinct groups.

## **Results and policy lessons**

Although some interventions increased the number of individuals taking steps leading toward working abroad, such as searching for jobs or applying for passports, no intervention or combination of interventions significantly increased the migration rate. These results suggest that unilateral policies that aim to provide information, job search assistance, or documentation are not sufficient on their own to increase international migration.

*Providing information did not result in higher rates of job search or migration.* The job search rate was the same (about 5 percent) for participants given all three information interventions (application, financial, and passport information) and those in the comparison group. The migration rate was also the same (about 1 percent) for both of these groups.

*Providing assistance in using a job-search website increased the number of participants who searched for work abroad but did not lead to additional migration.* The job-search rate for participants who received website assistance, in addition to the three information interventions, was 15.7 percent, about three times higher than the comparison group. However, these participants were no more likely to migrate. Among participants who indicated that they were interested in migrating during the initial interview, receiving information and website assistance increased the job search rate by 19.6 percentage points (to 30.6 percent) and increased the likelihood of attending an interview by 7.7 percentage points (to 11 percent), but this did not result in a significant increase in the number of job offers or the migration rate.

*Providing passport assistance increased the number of individuals who had a passport, but did not increase migration.* Receiving passport information and assistance increased the probability of having a passport by 12.6 percentage points (to 17.1 percent). Receiving all three information interventions, plus passport assistance, similarly increased the probability of having a passport by 12.5 percentage points (to 17 percent). Yet, individuals in these groups were no more likely to migrate than those in the comparison group.

*Even the most intensive treatment did not lead to more migration.* The job search rate among individuals who received all five interventions was 21.7 percent, an increase of 16 percentage points over the comparison group. These participants were also more likely to be invited to an interview, attend an interview, and receive a job offer. Nevertheless, the migration rate among this group was no different from the comparison group.

Beam, Emily, David McKenzie, and Dean Yang. "Unilateral Facilitation Does Not Raise International Labor Migration from the Philippines." *Economic Development and Cultural Change*, forthcoming. Barua, Rashmi, Guari Kartini Shastry, and Dean Yang. "Evaluating the Effect of Peer-Based Financial Education on Savings and Remittances for Foreign Domestic Workers in Singapore." Working Paper, Singapore Management University, July 2012. [Says "Preliminary and incomplete version. Please do not cite"]  
Beam, Emily, David McKenzie, and Dean Yang. "Unilateral Facilitation Does Not Raise International Labor Migration from the Philippines." Working Paper, August 2013.