

## What Motivates Effort? Evidence and Expert Forecasts

**Researchers:**

Stefano DellaVigna

**Sector(s):** Labor Markets

**J-PAL office:** J-PAL North America

**Location:** United States

**AEA RCT registration number:** AEARCTR-0000714

**Data:** Download dataset from Review of Economic Studies online

**Research Papers:** What Motivates Effort? Evidence and Expert Forecasts, Predicting Experimental Results: Who Knows What?

DellaVigna, Stefano, and Devine Pope. April. "What Motivates Effort? Evidence and Expert Forecasts" The Review of Economic Studies, 85 (2): 1029–1069.

DellaVigna, Stefano, and Devine Pope. 2018 "Predicting Experimental Results: Who Knows What?" Journal of Political Economy 126 (6): 2410-2456.