What Motivates Effort? Evidence and Expert Forecasts

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Research Papers: What Motivates Effort? Evidence and Expert Forecasts, Predicting Experimental Results: Who Knows What?

DellaVigna, Stefano, and Devine Pope. April. "What Motivates Effort? Evidence and Expert Forecasts" The Review of Economic Studies, 85 (2): 1029–1069.

DellaVigna, Stefano, and Devine Pope. 2018 "Predicting Experimental Results: Who Knows What?" Journal of Political Economy 126 (6): 2410-2456.