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## EDUCATION, GENDER

### Incentives to Learn: A Merit-Based Girls' Scholarship Program in Kenya

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[Edward Miguel](#), [Michael Kremer](#), [Rebecca Thornton](#)

Approximately 85 percent of primary school age children in western Kenya are enrolled in school, but only about one-third of students finish primary school. Dropout rates are typically higher for girls; in 2001 the 6th grade dropout rate was 10 percent for girls and 7 percent for boys among

students in this study's comparison schools at baseline. This project was introduced in part to assist...

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## HEALTH

### The Demand for and Impact of Learning HIV Status in Malawi

[Rebecca Thornton](#) , Susan Godlonton, Nicole Angotti, Agatha Bula, Lauren Gaydosh, Sara Yeatman, Eitan Zeev Kimchi

While even very small incentives encouraged people to return for their HIV test results, rapid testing in the home had the greatest impact on program take-up. However, for most people, learning status did not substantially change their behavior.

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## EDUCATION, HEALTH, GENDER

### HIV/AIDS Prevention Through Relative Risk Information for Teenage Girls in Kenya

[Pascaline Dupas](#)

Information about the relative risks of having sexual relations with older men is an effective way of discouraging unsafe sex among adolescents in Kenya.□



## FINANCE

### Marketing Effects in a Consumer Credit Market in South Africa (Pricing the Effect of Psychological "Features")

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Dean Karlan, Jonathan Zinman, Marianne Bertrand, Sendhil Mullainathan , Eldar Shafir

Working closely with a highly profitable consumer lender in South Africa, researchers sought to determine the effects of advertising content, price, and offer deadlines on loan take up. They found the marketing had significant effects on loan take up, but not on loan amount or default rates. Clients demonstrated the strongest responses to the non-price components of loan offers.



## AGRICULTURE, FINANCE

### Finding Missing Markets: An Agricultural Brokerage Intervention in Kenya

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Dean Karlan, Nava Ashraf , Xavier Giné

Smallholder Kenyan farmers export more crops with credit and coordination services, but incomes do not significantly improve.



## EDUCATION, HEALTH

# Primary School Deworming in Kenya

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Edward Miguel, Michael Kremer

Researchers evaluated a mass school-based deworming program in Western Kenya, and found that deworming substantially improved health and school participation of treated children, as well as of untreated children in both treatment schools and neighboring schools. The program reduced school absenteeism by more than one-quarter, and was far cheaper than alternative ways of boosting school...

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