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Region

ALL ▼

Submit

Country

ALL ▼

Submit

Intervention Type

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Submit

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Submit

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ALL ▼

Submit

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ALL ▼

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Fewer filters

157 Results



LABOR MARKETS

Discrimination in the Job Market in the United States

[Marianne Bertrand](#), [Sendhil Mullainathan](#)

Researchers examined the level of racial discrimination in the United States labor market by randomly assigning identical résumés black-sounding or white-sounding names and observing the impact on requests for interviews from employers. Results found that résumés with white-sounding

names received 50 percent more callbacks than those with black-sounding names, indicating that, all other things...



FINANCE, LABOR MARKETS, GENDER

Business Education for Microcredit Clients in Peru

Dean Karlan , Martin Valdivia

Researchers worked in Peru to measure the marginal impact of adding business training to a group lending program. The results of this study found business training slightly improved business practices, but had no impact on key business outcomes such as revenue and profit.



FINANCE, LABOR MARKETS, GENDER

Commitment Savings Products in the Philippines

Dean Karlan, Nava Ashraf, Wes Yin

Researchers designed and implemented a commitment savings product called a SEED (Save, Earn, Enjoy Deposits) account, which restricted access to savings, thus potentially helping with either self-control or family-control issues. After one year, the commitment savings product led to increased savings and more decision making power in the household

for women.



HEALTH, LABOR MARKETS

The Role of Incentives in the Distribution of Public Goods in Zambia

Kelsey Jack, Nava Ashraf, Oriana Bandiera

In Lusaka, Zambia, researchers found that non-financial incentives were more effective than financial rewards at motivating hair stylists to sell female condoms to their customers.



EDUCATION, LABOR MARKETS, GENDER

Vocational Education Voucher Delivery and Labor Market Returns in Kenya

Edward Miguel, Isaac Mbiti, Michael Kremer, Joan Hamory

What are the impacts of vocational education on labor markets, migration patterns, and health and fertility outcomes in Kenya?



LABOR MARKETS

Counseling the Unemployed in France (OPP/CVE)

Bruno Crépon, Luc Behaghel, Marc Gurgand

An intensive counseling program for job seekers at risk of long-term unemployment in France helped them find work sooner than the standard low-intensity counseling program, and the counseling was more effective when provided by a public agency than by private contractors.

Pages

1
2
3
4
5
□

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