

## Introducing the J-PAL Health Care Delivery Innovation Competition

Webinar presenters: Quentin Palfrey and Amy Finkelstein April 15, 2016

## Introductions



**Quentin Palfrey** Executive Director J-PAL North America



Amy Finkelstein Co-Scientific Director, J-PAL North America Ford Professor of Economics, MIT

- I. An introduction to J-PAL
- II. Health Care Delivery Innovation Competition
- III. The impact of randomized evaluations
- IV. Case study: Health Care Hotspotting
- V. Other examples
- VI. Closing/questions

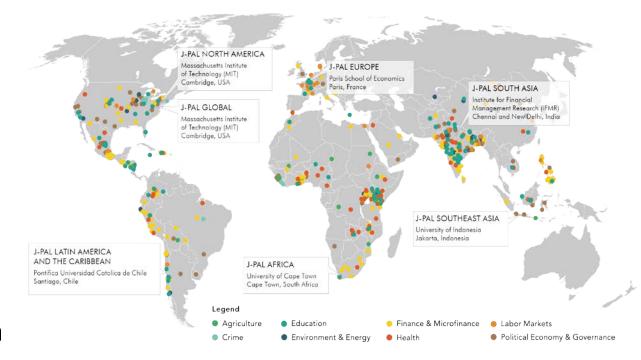


- I. An introduction to J-PAL
- II. Health Care Delivery Innovation Competition
- III. The impact of randomized evaluations
- IV. Case study: Health Care Hotspotting
- V. Other examples
- VI. Closing/questions



## J-PAL's research and impact

- J-PAL affiliates have 700+ ongoing and completed projects in 67 countries
- Of these, 150+ are health projects
- 200 million + lives touched by the scale up of proven programs



## J-PAL's network of affiliated researchers



#### J-PAL'S MISSION IS TO ENSURE THAT POLICY IS DRIVEN BY EVIDENCE AND RESEARCH IS TRANSLATED INTO ACTION

#### www.povertyactionlab.org

00000

**EVALUATIONS** 

J-PAL researchers conduct randomized evaluations to test and improve the effectiveness of programs and policies aimed at reducing poverty.



Through training courses, evidence workshops, and research projects, J-PAL equips policymakers and practitioners with the expertise to carry out their own rigorous evaluations.



#### POLICY OUTREACH

J-PAL affiliates and staff analyze and disseminate research results and build partnerships with policymakers to ensure policy is driven by evidence and effective programs are scaled up.

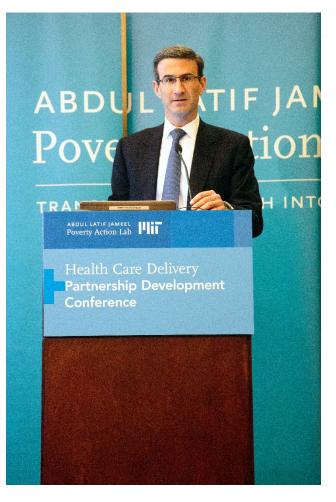
- I. An introduction to J-PAL
- II. Health Care Delivery Innovation Competition
- III. The impact of randomized evaluations
- IV. Case study: Health Care Hotspotting
- V. Other examples
- VI. Closing/questions



## The challenge

- We spend about \$3 trillion on health care every year about 17% of GDP.
- As ACA turns 6, dramatic changes are unfolding at every level of the health care system.
- No one is more impacted than the poor.
- An emerging field of research applies rigorous methodology to health care delivery innovations, but there is much we still do not know about what works best, and why.
- J-PAL seeks to advance rigorous research to help health leaders learn:
  - What has been tried and proven elsewhere
  - Which of their own policies and programs are most effective

## U.S. Health Care Delivery Initiative



- Goal: Building partnerships between leading scholars, policymakers, and practitioners to generate rigorous evidence of strategies to improve the quality and value of health care delivery in the United States
- Supported 14 rigorous evaluations of innovative programs
- Generously supported by the Laura & John Arnold Foundation and the Robert Wood Johnson Foundation

## J-PAL Health Care Delivery Innovation Competition



## Continued barriers

- Health leaders face challenges:
  - Identifying promising and feasible opportunities for rigorous evaluation
  - Building the internal political capital and allocating the initial staff resources to explore these opportunities
  - Finding and partnering with an interested research team
  - Securing funding to carry out the evaluations

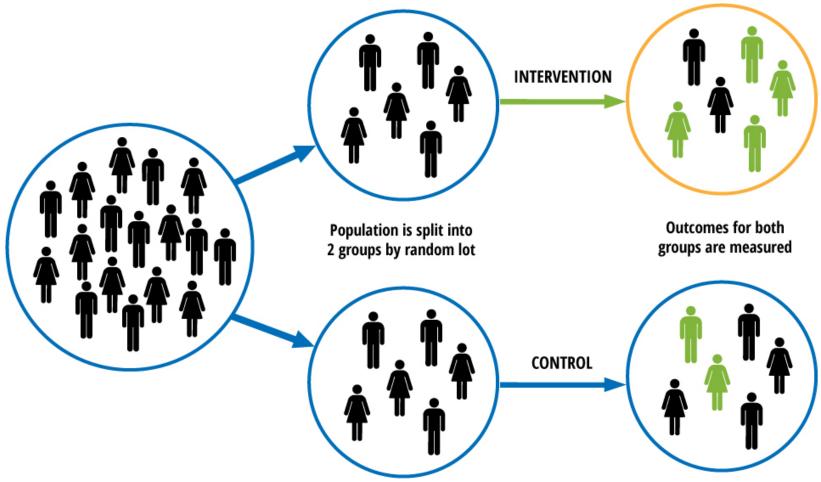
# What resources does the competition provide?

- Technical support from J-PAL staff to develop randomized evaluations
- \$50,000 of flexible funding for selected partners
- Partnerships with experienced researchers from J-PAL's network
- Applicants that partner with a researcher from J-PAL's network to design a high-quality randomized evaluation can apply for additional funding (\$150,000 to \$400,000)

## What are we looking for in applications?

- Programs that can serve as models for deploying health and social services to improve health outcomes and enhance the accessibility and affordability of quality health care
- Institutional commitment to rigorous evaluation
- Adequate scale, scope, and data infrastructure
- Interest in partnering with a J-PAL affiliate on a policyrelevant study

# A feasible opportunity for a randomized evaluation



## The value of randomization



- By construction, the treatment group and the control group will have the same characteristics, on average
- Differences after program implementation can be attributed to the impact of that program
- Provides compelling, easy-tounderstand, reliable evidence

## How to apply

- Applications are easy: we are just looking for a short 3-5 page letter of interest by June 17
- We are happy to help. Email us to set up a time to chat: <u>qpalfrey@mit.edu</u> or jbauman@mit.edu. My phone number is 617-715-5128
- We're also on Twitter @jpal\_na and Facebook (J-PAL North America)

- I. An introduction to J-PAL
- II. Health Care Delivery Innovation Competition
- III. The impact of randomized evaluations
- IV. Case study: Health Care Hotspotting
- V. Other examples
- VI. Closing/questions



## Professor Amy Finkelstein

- Co-Scientific Director, J-PAL North America
- Ford Professor of Economics, MIT
- Chair, Health Care Delivery
  Initiative



# Helpful or harmful: The debate over Medicaid

The Washington Post Print

## How the Medicaid expansion could actually save states money

### THE WALL STREET JOURNAL.

OPINION

### Medicaid Is Worse Than No Coverage at All

New research shows that patients on this government plan fare poorly. So why does the president want to shove one in four Americans into it? By SCOTT GOTTLIEB



Expanding Medicaid Would Save New Jersey Billions of Dollars

## Why Medicaid is a Humanitarian Catastrophe

## Oregon Health Insurance Experiment



OHP Standard provides free or low-cost health insurance to Oregon residents who:

- Do not have health care insurance\*
- Are 19 years old or older\*
   Are not pregnant\*
- Ale not pregnant

Have limited income\*

Because there are not enough openings to meet everyone's needs, DHS is creating a list of people who would like to apply for OHP Standard. You must place your name on the reservation list during January 28 - February 29, 2008.

DHS will randomly select names monthly from the list starting in March. If your name is selected, DHS will mail you an OHP Standard application form. If you apply and qualify, you will be enrolled in OHP Standard.

DHS wants you to be independent, healthy and safe. The Oregon Health Plan can help make that possible.



GET STARTED There are three ways to get on the reservation list:

FILL OUT A REQUEST ONLINE. Visit the OHP Standard reservation list Web site at www.oregon.gov/DHS/open and enter your information electronically.

MAIL A REQUEST. Complete the OHP Standard reservation request form. Forms are available at any DHS out of office, county health department and most departs and clinics.

#### SIGN UP BY PHONE.

Call 800-699-9075 or 503-378-7800 (TTY) Monday through friday, 7:00 a.m. to 7:00 p.m. If you cannot call during the hours listed, you can have anyone call for you – they just need your name, date of birth and mailing address.

IT'S EASY, IT'S FAIR, GET ON THE LIST! The reservation list is only open from January 28 - February 29, 2008.



The information above applies only to OHP Standard. Other benefit packages, such as those that cover pregnant women or people who are under 19 years of age, have different eligibility requirements and are always open. To find out if you are eligible for one of these benefit packages, complete an OHP application. OHP applications are available by calling 800-359-9517 or at any DHS branch office. Because there are not enough openings to meet everyone's needs, DHS is creating a list of people who would like to apply for OHP Standard. You must place your name on the reservation list during January 28 - February 29, 2008.

DHS will randomly select names monthly from the list starting in March. If your name is selected, DHS will mail you an OHP Standard application form. If you apply and qualify, you will be enrolled in OHP Standard.

## Left no data stone unturned...

- Administrative data (e.g. hospital discharge records, emergency room visits, credit reports, earnings) (~75,000)
- Mail surveys (sent to ~55,000 people)
  - Questions on health care use, financial strain, self-reported health and well-being
- In-person interviews and physical health exams (~12,000)
  - Clinical measures: blood pressure, cholesterol, blood sugar, etc.
  - Detailed medication catalog
  - Medical history (e.g. dates of diagnoses)

## Effects of Medicaid after 1-2 years

### J-PAL POLICY BRIEFCASE [JANUARY 2014]

ABDUL LATIF JAMEEL Poverty Action Lab

#### INSURING THE UNINSURED

The Oregon Health Insurance Experiment found that covering the uninsured with Medicaid increased the use of health care, including primary care, hospitalizations, and emergency room visits; diminished financial strain; and reduced depression. There was no statistically significant impact on physical health measures, employment, or earnings.

Featuring an evaluation by principal investigators Katherine Baicker and Amy Finkelstein



be impact of extending health insurance coverage to the uninsured persists as a topic of debate in the United States, but there is limited rigorous evidence on the effects of expanding health insurance, and Medicaid in particular, on health care use, health outcomes, financial hardship, and employment.

Prevailing theories offer conflicting predictions for the impact of expanding Medicald, the public health insurance program in the United States for low-income adults and children. For example, by reducing the costs patients face in seeking care, Medical may increase health-care use, improve health, and reduce financial hardship from large, ourof-pock health expenditures. However, these effects could be negligible in magnitude if the

the program does not in face afford newly insured individuals access to health-care services, or if these individuals had already been able to receive comparable cost-free services through public-health clinics or uncompensated care. In these cases, the magnitude of the expected clange is uncertain.

In some cases, both the direction and the magnitude of changes caused by Medicaid are unclear. For example, expanded Medicaid coverage could either increase or decrease emergency-department use. On the one hand, by reducing the coss the patient faces for emergency-department care, expanding Medicaid could increase use and total health-care coss. On the other hand, if Medicaid increases primary-care access or improves health, expanding Medicaid could reduce emergency-department use and perhaps even total health-care costs.

In 2008, the state of Oregon expanded Medicaid coverage to a limited number of individuals selected by a lousery. This provided a rare opportunity for researchers to use the random selection of lousery witners to better examine and understand the effects of eacending Medicaid to the untrustruct.

#### IN THE FIRST ONE TO TWO YEARS:

Medicaid increased the use of health-care services. It increased hospitalizations, emergency-department visits, outpatient visits, prescription-drug use, and preventive-care use. Medicaid also improved access to medical-care services.

Medicaid decreased financial strain. In reduced medical debus sens to collection agencies, lowered the likelihood of borrowing money or sktpping other bill payments to cover medical expenses, and virtually eliminated catastrophic out-ofpocker medical expenditures.

Medicaid improved self-reported health and reduced rates of depression, but had no statistically significant effect on physical health outcomes. Clinical measures included screenings of blood pressure, cholesterol, and gycard hemoglohin.

Medicaid had no statistically significant effect on employment or earnings.

- Increased health care use across the board
  - Hospital, ER, primary care, drugs, preventive care
- Reduced out-of-pocket costs and financial strain
  - Virtually eliminated "catastrophic" out-ofpocket spending
  - No detectable effect on earnings and employment
- Health
  - Improved self-reported health
  - Reduced depression
  - No detectable effects on measured physical health

## Media response

### 5 Things the Oregon Medicaid Study Tells Us About American Health Care

A landmark new study of Oregon's Medicaid program reveals what's wrong with American health care

### Is health insurance an antidepressant?

New findings show that wider coverage has one clear effect on the population, and it's not one that anyone is talking about.

Does The Oregon Health Study Show That People Are Better Off With Only Catastrophic Coverage?

Here's what the Oregon Medicaid study really said

## Medicaid Access Increases Use of Care, Study Finds

Oregon Health Study: The Surprises in a Randomized Trial

## Updating based on the findings

- "Medicaid is worthless or worse than no insurance"
  - Not true: Increases in utilization, perceived access and quality, reductions in financial strain, and improvement in self-reported health
- "Covering the uninsured will get them out of the Emergency Room"
  - Not true: Medicaid increases use of ER (overall and for a broad range of visit types)
- "Health insurance expansion saves money"
  - Not true in short run: increases in health care use
  - In long run, remains to be seen: increases in preventive care and improvements in self-reported health

- I. An introduction to J-PAL
- II. Health Care Delivery Innovation Competition
- III. The impact of randomized evaluations
- IV. Case study: Health Care Hotspotting
- V. Other examples
- VI. Closing/questions



## An important policy question



Camden Coalition of Healthcare Providers

- Rapidly rising health care costs put pressure on patients, employers, and government budgets
- Five percent of patients account for more than half of costs in the U.S.
- How can we help patients with complex needs?

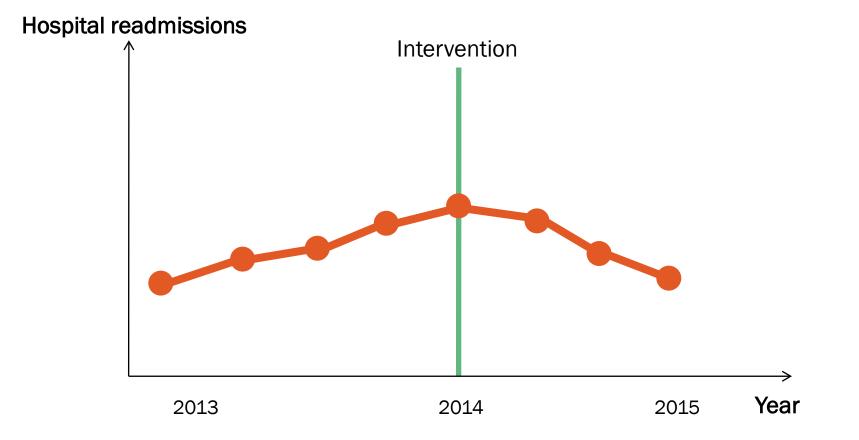
## A promising approach



- Camden Coalition of Health Care Providers' Link2Care program serves "super-utilizers" of health care system
- Camden program drawing interest from health care practitioners around the country
- Initial indications that program was effective in reducing costs, improving health outcomes

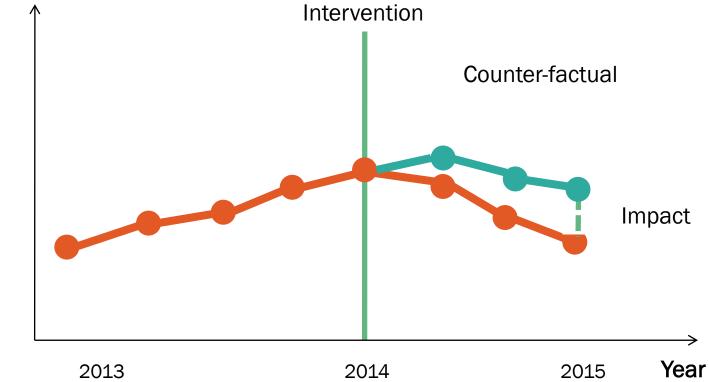
Dr. Jeffrey Brenner, founder of the Camden Coalition of Healthcare Providers

## Why randomize?



## Why randomize?

Hospital readmissions



## Why randomize?

Hospital readmissions Intervention **Counter-factual** Impact Year 2013 2014 2015

## Identification of eligible participants



Camden Coalition of Healthcare Providers

- Health Information Exchange provides daily report of patients with 2 or more hospital admissions in previous six months
- Staff review hospital chart data to further verify eligibility

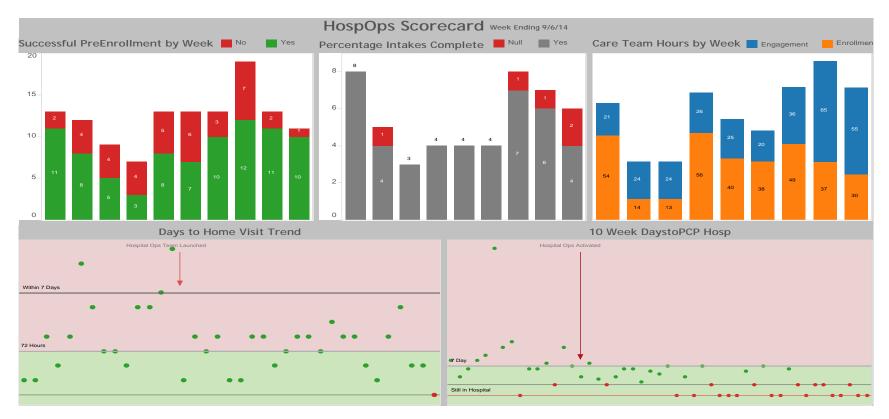
# Recruitment, consent, and randomization



Camden Coalition of Healthcare Providers

• Camden Coalition staff introduce program, obtain consent, and randomize using survey software on tablets

## Service delivery and process monitoring



• Real-time analysis of primary outcome (hospital readmissions) using Health Information Exchange

- I. An introduction to J-PAL
- II. Health Care Delivery Innovation Competition
- III. The impact of randomized evaluations
- IV. Case study: Health Care Hotspotting
- V. Other examples
- VI. Closing/questions



## Prescriber letters



- Distribution of informative letters to physicians suspected of overprescribing high-risk controlled substances
- Leverages administrative data to support a low-cost, rapid turnaround study
- Collaborators: Centers for Medicare and Medicaid Services, Social and Behavioral Sciences Team

## **Clinical Decision Support**

Lumbar Spine indications pr		lity for the clinical	
9 8 7	6 5 4	3 2 1	
Indicated 7-9 Marginal 4-6 Low Utility 1-3			
Alternate proc X_Ray C	edures to consi r	der:	Options:
Order patient decision aids (only available to PCP's with OnCall accounts):			<ul> <li><u>Proceed</u> with exam</li> <li><u>Cancel</u> or select new exam</li> <li><u>Change</u> indications and resubmit</li> </ul>
and the second se	Menaging Your Pain Threes, Managing Your Pain an		
Herniated Discs: Trea	Ing Low Back and Leg Pr ing Low Back and Leg Sy	10	

- CDS notifies physicians in real time when they have ordered a diagnostic scan that is inconsistent with current professional guidelines
- Physician-level randomization

## Other ideas

- Preventive care
  - Immunizations
  - Flu vaccines
  - Recommended screenings
- Care providers, methods and environments
  - Post-partum length of stay
  - In-hospital pain specialist consultations
  - Telemedicine
- Resource optimization
  - Appointment scheduling
  - Emergency department staffing
  - Outlier billing

## Other ideas (continued)

- Insurance/reimbursement
  - Reference pricing-based coverage limits
  - Value-based pricing
  - Limited network plans
- System-wide innovations
  - Hospital management practices
  - Bundled payments
  - Shared savings contracts

- I. An introduction to J-PAL
- II. Health Care Delivery Innovation Competition
- III. The impact of randomized evaluations
- IV. Case study: Health Care Hotspotting
- V. Other examples
- VI. Closing/questions



## J-PAL North America is now inviting letters of interest

Timeline

- May 19, 2016 <u>Second webinar</u> for potential partners
- June 17, 2016 Deadline to submit letters of interest
- July 15, 2016 Winners announced

Sign up for updates at <u>povertyactionlab.org/hcdi-</u> innovation-competition

For any follow-up questions, please contact competition manager Jason Bauman at jbauman@mit.edu



## Questions?

## Contacts, resources, and updates

- Competition manager Jason Bauman
  - Email: jbauman@mit.edu
  - Phone: (617) 324-6917
- Sign up for updates at <u>povertyactionlab.org/hcdi-</u> <u>innovation-competition</u>
- <u>Second webinar</u>: May 19, 2016, 2pm 3pm
- Twitter: @jpal\_na
- Facebook: J-PAL North America