

## **Imran Rasul**

Professor of Economics  
Department of Economics  
[University College London](#)  
Drayton House  
30 Gordon Street  
London WC1H 0AX  
United Kingdom

Telephone: +44 (0)20 7679 5853  
Fax: +44 (0)20 7916 2775  
Email: [i.rasul@ucl.ac.uk](mailto:i.rasul@ucl.ac.uk)  
Homepage: <http://www.homepages.ucl.ac.uk/~uctpimr/>

Date of Birth: 29th July 1974  
Sex: Male  
Citizenship: British

### **EMPLOYMENT**

Professor of Economics, University College London	October 2009
Associate Professor (Reader) of Economics, University College London	October 2007
Assistant Professor (Lecturer) of Economics, University College London	July 2005
Assistant Professor, University of Chicago Graduate School of Business	September 2002
Tutorial Fellow, London School of Economics	September 2000

International Growth Centre: Research Co-Director for Human Capital Program, April 2009-

### **EDUCATION**

PhD Economics, London School of Economics (2003)  
Thesis title: Non-contractabilities in the Household - Theory and Evidence  
Principal Advisor: Professor Timothy Besley

M.Phil. Economics, Oxford University (1997)  
B.Sc. Economics, London School of Economics (1995)

### **FIELDS OF INTEREST**

Labor economics  
Development economics  
Public economics  
Empirical industrial organization

## **PUBLICATIONS IN REFEREED JOURNALS**

**Field Experiments With Firms**, joint with Oriana Bandiera (LSE) and Iwan Barankay (UPenn), forthcoming, *Journal of Economic Perspectives*.

**Matched Fundraising: Evidence From a Natural Field Experiment**, joint with Steffen Huck (UCL), *Journal of Public Economics*, Vol.95 Issues 5-6, June 2011: 351-62.

**Heterogeneous Class Size Effects: New Evidence From a Panel of University Students**, with Oriana Bandiera (LSE), and Valentino Larcinese (LSE), *Economic Journal*, December 2010, Vol. 120: 1365-98.

**Transaction Costs in Charitable Giving: Evidence From Two Field Experiments**, joint with Steffen Huck (UCL), *The B.E. Journal of Economic Analysis & Policy*. Vol. 10 : Iss. 1 (Advances), Article 31, 2010.

**Social Incentives in the Workplace**, joint with Oriana Bandiera (LSE), and Iwan Barankay (Warwick), *Review of Economic Studies*, April 2010, Vol. 77: 417-59.

**Family Networks and Schooling Outcomes: Evidence From a Randomized Social Experiment**, joint with Manuela Angelucci (Arizona), Giacomo De Giorgi (Stanford), and Marcos A.Rangel (Chicago), *Journal of Public Economics*, April 2010, Vol. 94, Iss. 3-4: 197–221.

**Intentions to Participate in Adolescent Training Programs: Evidence From Uganda**, joint with Oriana Bandiera (LSE), Robin Burgess (LSE), Markus Goldstein (World Bank), Selim Gulesci (LSE), and Munshi Sulaiman (LSE/BRAC), *Journal of the European Economic Association (Papers and Proceedings)*, April-May 2010, Iss. 8.2-3.

**The Role of the Agent's Outside Options in Principal-Agent Relationships**, joint with Silvia Sonderegger (Bristol), *Games and Economic Behavior*, March 2010, Vol. 68: 781-8.

**Village Economies and the Structure of Extended Family Networks**, joint with Manuela Angelucci (Arizona), Giacomo de Giorgi (Stanford), and Marcos A.Rangel (Chicago), *The Berkeley Electronic Journal of Economic Analysis & Policy*, Vol. 9 : Iss. 1 (Contributions), Article 44, October 2009.

**Social Connections and Incentives: Evidence From Personnel Data**, joint with Oriana Bandiera (LSE), and Iwan Barankay (Warwick), *Econometrica*, July 2009, 77: 1047-94.

**Social Capital in the Workplace: Evidence on its Formation and Consequences**, joint with Oriana Bandiera (LSE), and Iwan Barankay (Warwick), *Labour Economics*, September 2008, 15: 725-49 (special issue on Firms and Employees).

**Household Bargaining Over Fertility: Theory and Evidence From Malaysia**, *Journal of Development Economics*, June 2008, 86: 215-41. [Lead article]

**The Economics of the Marriage Contract: Theories and Evidence**, joint with Niko Matouschek (Northwestern), *Journal of Law and Economics*, February 2008, 51: 59-110.

**Incentives for Managers and Inequality Among Workers: Evidence From a Firm Level Experiment**, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), *Quarterly Journal of Economics*. May 2007, 122: 729-75.

**Marriage Markets and Divorce Laws**, *Journal of Law, Economics and Organization*, November 2006, 22: 30-69.

**Social Networks, and Technology Adoption in Northern Mozambique**, joint with Oriana Bandiera (LSE), *Economic Journal*, October 2006, 116: 862-902. [Lead article]

**The Economics of Child Custody**, *Economica*, February 2006, 73: pp 1-25. [Lead article]

**The Evolution of Cooperative Norms: Evidence From a Natural Field Experiment**, joint with Oriana Bandiera (LSE), Iwan Barankay (Essex), *Berkeley Electronic Journal of Economic Policy and Analysis: Advances*, 2006, 6: 1-28, (special issue on field experiments edited by John List). [Lead article]

**Social Preferences and the Response to Incentives: Evidence From Personnel Data**, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), *Quarterly Journal of Economics* August 2005, 120: 917-62.

**Cooperation in Collective Action**, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), *Economics of Transition*, July 2005, 13: 473-98, (special issue on institutions and economic performance).

#### **WORKING PAPERS**

**The Making of Modern America: Migratory Flows in the Age of Mass Migration**, joint with Oriana Bandiera (LSE) and Martina Viarengo (KSG/LSE).

**Blissful Ignorance? A Natural Experiment on The Effect of Feedback on Students' Performance**, joint with Oriana Bandiera (LSE), and Valentino Larcinese (LSE).

**Reserve Price Effects in Auctions: Estimates from Multiple RD Designs**, joint with Lars Nesheim (UCL) and Syngjoo Choi (UCL).

**Crime and the Depenalization of Cannabis Possession: Evidence from a Policing Experiment**, joint with Jerome Adda (EUI) and Brendon McConnell (UCL).

**Insurance and Investment Within Family Networks**, joint with Manuela Angelucci (Arizona), Giacomo de Giorgi (Stanford), and Marcos.A.Rangel (Chicago).

**Team Incentives: Evidence From a Firm Level Experiment**, joint with Oriana Bandiera (LSE) and Iwan Barankay (UPenn), revised and resubmitted, *Journal of the European Economic Association*.

**Comparing Charitable Fundraising Schemes: Evidence From a Natural Field Experiment**, joint with Steffen Huck (UCL) revisions requested, *Journal of Political Economy*.

## **BOOK CHAPTERS**

**Field Experiments in Labor Economics**, joint with John A. List, Chapter 2 in *Handbook of Labor Economics* Volume 4a, O. Ashenfelter and D. Card (editors), Elsevier, 2011, pp104-228.

**Extended Family Networks in Rural Mexico: A Descriptive Analysis**, joint with Manuela Angelucci (Arizona), Giacomo De Giorgi (Stanford), and Marcos Rangel (Chicago), *Institutional Microeconomics of Development*, edited by Timothy Besley and Raji Jayaraman, Cambridge: MIT Press, 2010.

## **POLICY/CONSULTING PAPERS**

**Evidence on Behavioural Change**, with Myra Mohnen (UCL), prepared for and presented to the House of Lords Science and Technology Committee, October/November 2010.

**Decriminalizing Cannabis: The Impact on Crime**, VoxEU Talk, October 2010.

**The Impact of Class Size on the Performance of University Students** with Oriana Bandiera (LSE), and Valentino Larcinese (LSE), VoxEU, January 2010.

**Benchmarking Government Social Safety Nets Spending**, joint with Timothy Besley and Robin Burgess, Social Protection Discussion Paper Series 315, World Bank, August 2003.

**Food Security in Zambezia Province, Mozambique: A Baseline Survey**, joint with Jorge Gallego-Lizon, Movimondo Molisv Working Paper, 2001.

## **REFEREEING ACTIVITIES**

American Economic Journal: Applied Economics; American Economic Journal: Economic Policy; American Economic Review; Berkeley Electronic Journals; Econometrica; Economica; Economic Journal; Economics of Transition; Experimental Economics; Fiscal Studies; International Journal of the Economics of Business; Journal of African Economies; Journal of Development Economics; Journal of Economic Behavior and Organization; Journal of Economic Theory; Journal of the European Economic Association; Journal of Labor Economics; Journal of Law and Economics; Journal of Law, Economics and Organization; Journal of Political Economy; Journal of Public Economics; Oxford Bulletin of Economics and Statistics; Oxford Economic Papers; Quarterly Journal of Economics; Review of Economics and Statistics; Review of Economic Studies; Review of Labour Economics and Industrial Relations; World Development.

ERC Starting Grants Evaluation Panel SH1: Individuals and Organizations (European Union); Economic and Social Research Council; Leverhulme; National Science Foundation; Social Sciences and Humanities Research Council of Canada; US-Israel Binational Science Foundation.

Editorial Board, [American Economic Journal: Applied Economics](#) (2007-9)

Editorial Board, [Review of Economic Studies](#) (2006-13)

Joint Managing Editor, [Review of Economic Studies](#) (2009-13)

## **DEPARTMENTAL PUBLIC SERVICE**

Co-organizer STICERD/UCL Development and Growth Seminar Series, 2006-

Junior Recruitment Committee, 2006-8

M.Sc. Environmental and Resource Economics Program Director, 2008

Graduate Tutor, UCL Department of Economics, 2008-

## **UNIVERSITY PUBLIC SERVICE**

Selection Panel, UCL Scholarships (Shell Centenary, Celebration 60, Master's), 2009

Selection Panel, Institute of Child Health, Research Associate in Health Economics, October 2009

## **OTHER PUBLIC SERVICE**

Royal Economic Society Conference Program Committee Member 2006-7

Royal Economic Society Job Market Conference Committee Member, 2007

BREAD Summer School Committee, 2008

European Research Council Referee, 2008-13

SOLE Programme Committee, 2010

ESRC Peer Review College, 2010-12

UCL Leverhulme Symposium on Population Footprints, Programme Committee, 27-29 April 2011

Econometrics and Empirical Economics (EEE) Programme Committee of the Econometric Society

European Meetings (ESEM), 2011

## **PHD THESIS EXAMINATION**

Bocconi; European University Institute; University of London.

## **MEDIA COVERAGE**

Australian Financial Review  
The Economist  
Financial Times  
Focus Magazine (Germany)  
Slate Magazine  
Times of London  
Times of Singapore

## **TEACHING EXPERIENCE**

<b>1997-2002</b>	London School of Economics	Graduate Econometrics Graduate Development Economics Graduate Course on Econometrics for Development Economics Undergraduate Econometrics LSE Summer School (development economics, intermediate microeconomics; economic perspectives on society)
<b>2002-5</b>	University of Chicago GSB	MBA Microeconomics
<b>2005-2008</b>	University College London	Undergraduate Microeconomics
<b>2005-2009</b>	University College London	Undergraduate Economic Policy Analysis Graduate Development Economics Graduate Development Economics Graduate Behavioral Economics PhD Workshop
<b>2010-date</b>	University College London	Education, Social Networks Personnel Economics
<b>2008</b>	BREAD Summer School	Program Evaluation
<b>2008</b>	RTN Masterclass	Program Evaluation
<b>2009</b>	J-PAL/EBRD Executive Education Course	Program Evaluation
<b>2011</b>	CERP/CLEAR Executive Education Course	Program Evaluation

Recent Teaching Evaluation Grades (overall students' satisfaction with the course):  
Graduate Development Economics 2008/9: 4.36 out of 5  
Graduate Development Economics 2009/10: 4.20 out of 5

## **GRADUATE STUDENTS ADVISED AND FIRST PLACEMENT**

### **AS PRIMARY ADVISOR**

<b>Expected 2011</b>	Abhishek Chakravarty	Essex University, Economics Department
<b>Expected 2011</b>	Elaine Kelly	Institute of Fiscal Studies, Research Economist
<b>Expected 2012</b>	Niklas Buehren	
<b>Expected 2012</b>	Joao Montalvao Machado	
<b>Expected 2012</b>	Brendon McConnell	
<b>Expected 2013</b>	Daniel Rogger	
<b>Expected 2013</b>	Marieke Schnabel	
<b>Expected 2014</b>	Myra Mohnen	
<b>Expected 2015</b>	Arun Advani	
<b>Expected 2016</b>	Vittorio Bassi	

### **AS SECONDARY ADVISOR**

<b>2006</b>	Pierre-Emmanuel Ly	Williams College
<b>2007</b>	Mare Sare	University of Cape Town
<b>2009</b>	Nithin Umapathi	World Bank Young Professionals Program
<b>2011</b>	Christian Odendahl (ENTER)	

### **PRE DOC RAs AND PHD PLACEMENT**

<b>2010</b>	Vittorio Bassi	UCL (IFS PhD Scholarship)
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## **HONORS, GRANTS AND SCHOLARSHIPS**

<b>1995-98</b>	ESRC Studentship
<b>1996</b>	Master's Scholarship, Oxford University
<b>1997-9</b>	LSE Research Studentship
<b>1998,99</b>	LSE Economics Department Teaching Prize
<b>2003</b>	STICERD Grant: Incentives and Performance
<b>2003</b>	RES Small Grant: Incentives and Performance
<b>2005</b>	ESRC RES-000-22-0785: Incentives, Social Preferences and Workers Productivity: New Empirical Evidence [£45,628]
<b>2007</b>	ESRC RES-000-22-1859: Social Connections, Sorting and the Productivity of Teams: Evidence from Combined Personnel and Survey Data [£80,305]
<b>2007</b>	ESRC RES-000-22-2182: Estimating the Social Consequences of the Decriminalization of Drugs on Crime, Accidents, and Educational Achievements (PI, Co-applicant: Jerome Adda) [£75,000]
<b>2007</b>	ELSE Grant: Charitable Giving
<b>2007</b>	IZA Young Labor Economist Award (joint with Oriana Bandiera and Iwan Barankay)
<b>2008</b>	Gender Action Plan (GAP), World Bank: Human Capital, Financial Capital, and the Economic Empowerment of Female Adolescents: Evidence from a Randomized Intervention (Co-PIs: Oriana Bandiera, Robin Burgess, Markus Goldstein, Selim Gulesci, Munshi Sulaiman) World Bank, \$300,000]
<b>2008</b>	British Academy Research Development Award: The Making of Modern America - Characteristics and Outcomes of Migrants to the United States 1892-1924 (Co-applicant, PI: Oriana Bandiera) [£149,437]
<b>2008</b>	CESIfo Distinguished Affiliate Award
<b>2008</b>	Excellence in Refereeing Award, American Economic Review
<b>2009</b>	Centre for Understanding Behaviour Change, funded by the Department for Children, Schools and Families (Co-applicant, PI: Simon Burgess) [£2.5mn]
<b>2010</b>	UCL IMPACT Award
<b>2011</b>	Schoeller Senior Fellow 2011 [€50,000]: Understanding Illicit Behavior
<b>2011</b>	Briefing Paper for Nuffield Foundation on Behavioural Economics and Public Policy [£32,054] [Co-applicant, PI: Andrew Leicester]
<b>2011</b>	Fund for Evaluation in Youth Employment, ILO [PI]: Grant for follow-up survey in Tanzania of adolescent girls for the evaluation of an entrepreneurship programme [\$58,099].

## **SEMINARS AND CONFERENCE PRESENTATIONS/DISCUSSIONS**

- 2001/2** Bocconi; Bonn; Brown; Chicago GSB; Essex; IFS; IIES; LSE; Mannheim; Maryland; Michigan; Northwestern; Stanford GSB; Warwick; World Bank; Yale SOM; NEUDC in Cornell.
- 2002/3** Chicago; Chicago GSB; Missouri-Columbia; Princeton; CEPR Conference on Organizational Behavior, Structure and Change in Toulouse; ESPE Conference at NYU.
- 2003/4** Berkeley; Boston University; Chicago GSB; Essex; IIES Stockholm; IFS; LSE; Stanford; Toronto; World Bank; UCL; Yale; CEPR Public Policy Symposium in Paris.
- 2004/5** Chicago GSB (2); Columbia; Haas at UC Berkeley; Yale; ELSE Laboratory Experiments and the Field (LEaF) Conference, London.
- 2005/6** Boston College; Bristol; CEMMAP; Cornell; IIES; IFS; Leicester; MIT/Harvard; NERA; SOAS; Tinbergen; UCL; Zurich; BREAD CESifo Conference in Venice; CEPR Economics of Labour Market Relations, Bergen; CEPR European Summer Symposium in Economic Theory 2006; Conference on the Analysis of Firms and Employees (Cafe 2006) Nuremberg; COST A23 Conference: ELSE Laboratory Experiments and the Field (LEaF) Conference, London; Evaluation of European Labour Market Programmes in Paris; FEMES2006; Marriage and Family: Complexities and Perspectives Conference at Cornell University; SITE Conference at Stanford; Utah Winter Business Economics Conference.
- 2006/7** Autònoma; Berkeley; Caltech; Carlos III; CEMFI; Essex; LBS; LSE (2); Northwestern; Paris-Jourdan; Pompeu Fabra; QMW; Stanford; Toulouse; UCL; Warwick; Yale; CEPR/EUDN Development Economics Symposium in Paris; NBER SI 2007 Empirical Personnel Economics Workshop.
- 2007/8** Alicante; Bocconi; Collegio Carlo Alberto (Torino); Duke; Edinburgh; EUI (Florence); Lausanne; NY Fed; Oxford; St. Andrews; Sussex; UBC; Washington; Wellcome Trust Centre for Neuroimaging; CESifo Conference on Employment and Social Protection; EWEBE Conference in Lyon; IFN Stockholm Conference on Family, Children and Work; LACEA Conference in Bogota; Public Economics Conference (Warwick); Tinbergen Institute Conference; Department of Trade and Industry UK.
- 2008/9** Erasmus University; IFS(2); IZA; Middlebury; Oxford; Sabanci; CEPR/ESF Workshop on Micro-Finance and Entrepreneurship (Oxford); Conference on Relativity, Inequality and Public Policy at Edinburgh; EEA (Barcelona).
- 2009/10** Berlin; CEMMAP; Columbia; Duke; Essex; IFS; INSEAD; LSE; MIT/Harvard; Pompeu Fabra; St.Andrews; Sydney; Warwick; Zurich; EEA (Glasgow); CSAE Conference on Economic Development in Africa (Oxford); Natural Experiments and Controlled Field Studies Workshop (Munich); SIRE Conference (Edinburgh).
- 2010/11** Aarhus; Chicago Harris School; Columbia Business School; GREQAM; Innsbruck; Max Planck Institute, Bonn; Milano-Bicocca; Munich; Paris School of Economics; Bank of Italy, Rome; Royal Holloway; UCL (JDI); Wharton; Yale; BRAC-IGC-IIG Conference (Dhaka); EOPP-STICERD Conference on Economic Foundations of Public Policy (LSE); Royal Economic Society Conference.
- 2011/12** Indian Statistical Institute, New Delhi; Michigan; UCL; AEA Conference, Chicago.

### **INVITED/KEYNOTE LECTURES**

<b>2009</b>	Revista de Economía Aplicada Lecture, Spanish Economic Association Meeting, Valencia
<b>2010</b>	YEN/ILO Evaluation Clinic: Youth Entrepreneurship in Sub-Saharan Africa, Nairobi
<b>2010</b>	Brazilian Meeting of the Econometric Society, Salvador
<b>2011</b>	Experimental Labor Economics Workshop, Vienna
<b>2011</b>	Workshop on Prosocial Behavior, Southampton
<b>2011</b>	Association Française d'Économie Expérimentale (ASFEE): Workshop on Field Experiments, Montpellier
<b>2011</b>	NORFACE-CEPR Conference on Migration, Vienna

### **AFFILIATIONS**

[American Economic Association](#)

[Bureau for Research and Economic Analysis of Development](#), Fellow

[Centre for Economic Policy Research](#), Research Fellow (Public Policy and Development Economics Programs)

[Centre for Research and Analysis of Migration](#), Research Fellow

[Centre for Research in Microeconomics](#), Research Fellow

[Centre for Economic Research, Pakistan \(CERP\)](#), Research Fellow

[CESifo](#), Affiliate

[Econometric Society](#)

[ESRC Centre for Economic Learning and Social Evolution](#), Research Fellow

[European Development Economics Network](#)

[European Economic Association](#)

[Innovations for Poverty Action](#), SME Initiative, Research Affiliate

[Institute of Fiscal Studies](#), Research Fellow, Co-Director, ESRC Centre for the Microeconomic Analysis of Public Policy

[International Growth Centre](#), Research Co-Director for Human Capital Program

[IZA](#), Research Fellow

[Jameel-Poverty Action Lab \(JPAL\)](#) Europe, Member